



Severstal to supply the energy industry with Valvitalia products

December 10th, 2019, Rivanazzano Terme - Italy

Valvitalia and PAO Severstal have signed a distribution agreement for Severstal to supply Valvitalia products and solutions to its customers in the energy industry. Partnering with the global leader in Pipeline Valves production will enable Severstal to provide its customers with a comprehensive offer based on the experience, competencies and expertise of both companies.

Valvitalia products are certified in accordance with all necessary international standards (API, ISO). Valves and other products have already been supplied to major energy projects, including Yamal LNG, Sakhalin-2 and South Stream, amongst others.

Severstal has been a reliable partner for Russian energy companies for over 10 years, supplying high value-added (HVA) products for both domestic and export projects.

Valvitalia is a group of companies engaged in the design, production and supply of Pipeline Valves and parts for the energy industry, as well as naval and civil fleets. The Company's main products, installed in 109 Countries, are valves, actuators, fittings, flanges, insulating joints, measurement systems, and systems for the filtration and regulation of liquids and gas.

Alexander Shevelev, CEO of Severstal, commented:

"More than a year ago, we set ourselves a goal to lead the steel industry of the future. However, in order to achieve this, it is necessary to provide our current and future customers with unique, targeted solutions, designed based on a full understanding of their needs. Valvitalia's slogan ("One Stop Shop") completely fits our vision for providing customers with a full range of services. That is why our agreement with Valvitalia for the supply of high-tech and high-quality products is another step towards providing an excellent customer experience. I am convinced that our cooperation will form a solid basis for future development."

Salvatore Ruggeri, Founder & CEO of Valvitalia, said:

"I am pleased to be associated with a very successful and respectful Company such as Severstal. Their vision and strategy perfectly fit with ours and I am sure that our customers will benefit of our joint efforts".



VALVITALIA GROUP

Valvitalia was founded in 2002 by Mr. Salvatore Ruggeri, who leads the Group as main shareholder and CEO, and its two sons Massimiliano and Luca, respectively Group General Manager and VP Business Development.

Today Valvitalia is the main Italian valves manufacturer and its products are installed in 109 Countries all over the world.

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